

## Dr. Grove's Toolkit for Effective Presentations to Nationally Mixed Audiences Worldwide



*Dr. Grove's Toolkit for Effective Presentations...Worldwide* is a workshop for those who teach, train, or make other kinds of presentations to adults or young people *in* or *from* unfamiliar nations. Developed for Pfizer, it comprises clearly stated presentation-skills implications for people in "stand-up" roles. Grounded in research on the *worldwide* spectrum of instructor-learner and presenter-listener interactions, Dr. Grove's Toolkit offers *specific action steps* for skillful presenting and knowledge-transfer to nationally mixed audiences. A 2-day outline appears below; a 1-day version also is available.

### Learning / Performance Objectives

Teachers, instructors, trainers, facilitators, and presenters who participate in this workshop will:

- ◆ Gain understanding of knowledge-transfer practices and classroom cultures worldwide.
- ◆ Understand the value-rationales underlying the knowledge-transfer approaches characteristic of presenters and instructors in many nations.
- ◆ Predict the knowledge-transfer and classroom-culture expectations of learners and listeners in or from a variety of national cultures different from one's own.
- ◆ Learn how to situationally adjust or "shift" their own assumptions and approaches in order to be more appealing to, and well-received by, nationally-mixed audiences.
- ◆ Upgrade their skill at effectively transferring knowledge when making presentations or conducting training in front of an audience that includes adults and/or young people from other nations.

### Course Outline

#### Workshop Day 1. Basic Tools & Introduction to Advanced Tools

- ◆ Dramatic demonstration of training/presentation style differences
- ◆ Assumptions worldwide regarding knowledge- and skill-transfer
- ◆ Basic tools for effective training/presentations for people from abroad
- ◆ Detailed exposition of a Framework for understanding knowledge-transfer practices
- ◆ Case examples of classroom activity, illustrating Framework types
- ◆ Drill for quicker; more accurate recognition of Framework types
- ◆ Generalizations about the distribution of learning cultures

#### Workshop Day 2. Applying the Advanced Presentation Tools

- ◆ Objectives and procedures for the "advanced tools practicum"
- ◆ Familiarization with 50 instructional/presentation methods used worldwide
- ◆ Demonstration of "locating" methods on the Framework continuum
- ◆ Demonstration of "shifting" methods for more successful presentations
- ◆ Small-group discussions, preparations, reports on shifting methods
- ◆ Drill to strengthen ability to see/seize opportunities for method shifts

### Customization Options

This carefully crafted workshop retains flexibility to adjust to client needs. A 1-day version is available.

### Inquiries to...

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