

# Complete Bibliography of Publications by Cornelius Grove

Not included are many of the publications authored while Grove was employed by Harcourt Brace & World (1968-69), C. Richard Hatch Associates (1969-70), IBM Corporation (1970-71), and AFS International Programs (1978-1989).

Publications preserved by ERIC (Education Resources Information Center) may be acquired at <http://eric.ed.gov>.

- 1967 *Anatomy of U.S. Political Parties*, a filmstrip for secondary schools; also, Teachers Manual. Guidance Associates.
- 1968 Teachers Manual for *American History 400*, a filmstrip for secondary schools. Guidance Associates. 40 pgs.
- 1969 *Population Fact Sheet*. Friends of the Earth. Brochure. With co-author Christine U. Martin.
- 1975 *The Crux of the Matter: Human Dignity*. Macmillan. 64 pgs. With co-author Brian J. Larkin.
- 1975 *A Walk in My Neighbor's Shoes: Empathy*. Macmillan. 48 pgs. With senior author Warren L. Hickman.
- 1975 *More Means Less: Conflict and Its Resolution*. Macmillan. 80 pgs. With senior author Warren L. Hickman.
- 1975 *The Human Dynamo: Power*. Macmillan. 64 pgs. With senior authors R. Wayne Mahood & Warren L. Hickman.
- 1975 *The Intensively Annotated Bibliography on Cross-Cultural Problems in Education*. Columbia University Institute of International Studies. 50 pgs [compiles and intensively annotates 125 books]. [Full text ERIC ED111912]
- 1976 *Communication Across Cultures: A Report on Cross-Cultural Research*. National Education Association. 33 pgs. [Full text ERIC ED127312]
- 1976 "Nonverbal Behavior, Cross-Cultural Contact, and the Urban Classroom Teacher." *Equal Opportunity Review* (February). Institute for Urban and Minority Education, Teachers College, Columbia University. 5 pgs. [Full text ERIC ED120275]
- 1977 "Beyond Words: A Closer Look at Cross-Cultural Communication." *The Science Teacher* (Vol. 44, No. 8). 3 pgs. [Summary ERIC EJ170517]
- 1977 *Cross-Cultural and Other Problems Affecting the Education of Immigrant Portuguese Students in a Program of Transitional Bilingual Education: A Descriptive Case Study*. Ed.D. dissertation, Teachers College, Columbia University. 403 pgs. University Microfilms # 77-14,722.

- 1977 "Six Non-Language-Related Problems Facing Older Immigrant Portuguese Students." *Youth in Portuguese Society* [Proceedings of the III Annual Symposium on The Portuguese Experience in the U.S.] Adelphi University. 13 pgs. [Full text ERIC ED151447 ]
- 1977 "The Cross-Cultural Problems of Immigrant Portuguese Students in American Schools." Monograph, 18 pgs. Awarded Honorable Mention in the 1990 Monograph Competition of the Massachusetts Association for Bilingual Education. [Full text ERIC ED151472]
- 1978 "The Culture of the Classroom in Portugal and the United States" [based on dissertation]. *The Bridge* (Vol. 3, No. 2). 3 pgs. Slightly condensed version at [Grovewell.com/wp-content/uploads/pub-Port-students.pdf](http://Grovewell.com/wp-content/uploads/pub-Port-students.pdf). [Summary ERIC EJ184321]
- 1978 "A Bibliography on Cross-Cultural Differences in Visual Perception." Institute for Urban and Minority Education, Teachers College, Columbia University. 33 pgs. With co-authors Beverly Emerson Donoghue & Anne Stewart.
- 1979 "The Subjective Perception of Straight Lines in a Carpentered Environment." Unpublished manuscript with photos & diagrams. 28 pgs.
- 1978 *The Annotated Bibliography on Cross-Cultural Problems in Education: Vol. I: Fugitive Literature*. ERIC Clearinghouse on Urban and Minority Education, Teachers College, Columbia University. 107 annotated entries, 32 pgs. [Full text ERIC ED164707]
- 1979 *The Annotated Bibliography on Cross-Cultural Problems in Education: Vol. II: Published Literature*. ERIC Clearinghouse on Urban and Minority Education, Teachers College, Columbia University. 131 annotated entries, 66 pgs. [Full text ERIC ED169191]
- 1979 "Culture and Communication," in *AFS Student Study Guide*. AFS Intercultural Programs. 5 pgs.
- 1979 Editorial, "Cultural Awareness in American Education." *The Connecticut World Citizen Forum Network Journal*, (Vol. 1, No. 2, December 1979; Theme: Cross Cultural). 3 pgs.
- 1980 "Using International Experiences to Build Global Perspectives: Student Exchanges." *Global Perspectives* (May/June). 3 pgs. [largely focused on ACCESS: Awareness of Culture for Children through Exchange Student Sharing]
- 1980 *ANTHROS: A Community Discovery Project for Young People Aged 15 to 20*. [Manual from a pilot-project supported by the National Endowment for the Humanities: AZ-0017-79-898]. AFS International Programs. 56 pgs. With extensive input by Chadwick Alger, Ph.D.
- 1981 Book review, *Training for the Cross-Cultural Mind*, by P. Cass. *International Journal of Intercultural Relations* (Vol. 5, No. ?). 4 pgs.
- 1981 "The Self in Cross-Cultural Experience (A reply to Hoopes)." *The Bridge* (Summer 1981). 2 pgs.

- 1982 "Improving Intercultural Learning through the Orientation of Sojourners." *Occasional Papers in Intercultural Learning*, No. 1. AFS Intercultural Programs. 16 pgs. Republished by *The International Schools Journal*, No. 4, 1982. [Full text ERIC ED221613]
- 1982 "Access: Awareness of Culture for Children Through Exchange Student Sharing." *GLOBAL EDUCATION* [Southeastern Ohio Council of Teachers of English, and Ohio University Department of English Language & Literature] (Vol. VIII, No. 2, Winter 1982). 7 pgs.
- 1982 "Two Doctoral Dissertations Concerning the International Exchange of Secondary Students: Reviews and Critiques." *Occasional Papers in Intercultural Learning*, No. 2. 14 pgs. With co-author Bettina Hansel. [critiques Ph.D. dissertations by Robbins S. Hopkins & Nancy B. King] [Full text ERIC ED231691]
- 1982 *Homestay Program Orientation Manual* with related items. AFS Intercultural Programs. 124 pgs. With co-author Bettina Hansel. [Full text ERIC ED244878]
- 1982 *Preparing for an American Adventure* with related items. AFS Intercultural Programs. 56 pgs. [Full text ERIC ED243799]
- 1982 *Value Orientations with Leader's Guide*. AFS Intercultural Programs. 12 pgs. [Full text ERIC ED243771]
- 1983 *What Research and Informed Opinion Have to Say about Very Short Exchange Programs (VSPs)*. AFS Intercultural Programs. 11 pgs. [Full text ERIC ED243772]
- 1984 *Dynamics of International Host Families*. AFS Research Report No. 27. AFS Intercultural Programs. 32 pgs. [Full text ERIC ED249141]
- 1984 *A Fondness for Ice Water: A Brief Introduction to the U.S.A. and Its People*. AFS Intercultural Programs. 18 pgs. Also translated into Spanish, Portuguese, Thai, and Russian. [Full text ERIC ED253495]
- 1984 "U.S. Schooling through Chinese Eyes." *Phi Delta Kappan* (Vol. 65, No. 7). 2 pgs. Available at ResearchGate.net.
- 1984 "The Impact of an Intercultural Homestay on Youth." *Exchanges..., Assessing their value* [Summary of the 1983 Annual Conference of the Society for Educational Visits and Exchanges in Canada] (March 1984). 4 pgs.
- 1984-1991 "To Search Again and Repeatedly" [a column about research]. *Communiqué*, newsletter of the Society for Intercultural Education, Training, And Research (SIETAR). 36 columns, ½ - 1½ pgs. Among topics: interculturalism & the intercultural field (5 col.), problems from being fluent in a host nation's native language (3 col.), and the basic purpose of intercultural training (3 col.). Renamed "To Search for Cultural Competence" (1990).
- 1985 "A New Conceptualization of Intercultural Adjustment and the Goals of Training." *International Journal of Intercultural Relations* (Vol. 9, No. 2). 27 pgs. With co-author Ingemar Torbiörn. Winner of awards for excellence from SIETAR and the International Communication Association. Most recently republished in R.M. Paige, ed., *Education for the Intercultural Experience*, 2<sup>nd</sup> Ed., Intercultural Press, 1993. Available at ResearchGate.net.

- 1985 "Learning by Doing: What a High School Student Can Learn from a Homestay Abroad." *The Journal of College Admissions* (No. 107, Spring 1985). 6 pgs. With co-author Bettina Hansel. Available at ResearchGate.net.
- 1986 "International Student Exchange Programs — Are the Educational Benefits Real?" *NASSP Bulletin* [National Association of Secondary School Principals] (Vol. 70, No. 487). 7 pgs. With co-author Bettina Hansel.
- 1986 "One Foreign Expert's Experience in China," *Bulletin of International Interchanges* [Int'l Society for Ed'l, Cultural, & Scientific Interchanges], Vol. 25. 2 pgs.
- 1989 ***Orientation Handbook for Youth Exchange Programs***. Intercultural Press. 273 pgs. [Summary and full text ERIC ED313289]
- 1989 "Principles of Youth Exchange Orientation," introductory essay of *Orientation Handbook for Youth Exchange Programs*. 40 pgs.
- 1990 "Preparing for World-Class Athletic Competition," *The Business Link* [Spain-USA Chamber of Commerce] (No. 155, Spring 1990). 1 pg. With lead co-author Constance Franklin.
- 1990 *The AFS School Relations Handbook*. AFS Intercultural Programs. 85 pgs.
- 1990 *A Rose by Any Other Name: And Other Stories about Host Families*. AFS Intercultural Programs. 122 pgs.
- 1990 "Estimating Financial Savings from Intercultural Training." GROVEWELL. 4 pgs. With co-author Paul Seever. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 1990 "Evaluating Expatriate Program Effectiveness" [evaluation strategies and algorithms]. GROVEWELL. 4 pgs. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 1990 "An Ounce of Prevention: Supporting International Job Transitions." *Employee Relations Today* (Summer). 8 pgs.
- 1990 "Using the Right Fork Is Just the Beginning: Intercultural Training in the Global Era." *International Public Relations Review* (Vol. 13, No. 1). 9 pgs. With co-author Constance Franklin.
- 1990 ***Secondary Education in the United States: An Overview for Educators from Abroad***. Council on International Educational Exchange. 18 pgs. Subsequently made available by GROVEWELL under a slightly different title. [Original CIEE full text ERIC ED338521]
- 1991 *They Are Talking about Me! And Other Stories about Exchange Students*. Author: Kenneth Cushner. Editor: C. Grove. AFS Intercultural Programs. 130 pgs.

- 1991 "The Dynamics of Hosting an International Exchange Student." *Adult Education in a Multicultural Society*, edited by Beverly B. Cassara. Routledge. With co-authors Kimberly Miller & Bettina Hansel. [Summary of the entire 236-page containing volume ERIC ED384765]
- 1992 "Novus Ordo Seclorum" [about how Americans use time]. GROVEWELL. 7 pgs. Included at [Grovewell.com/knowledge-center/insights-into-u-s-culture/](http://Grovewell.com/knowledge-center/insights-into-u-s-culture/) [Full text ERIC ED291653]
- 1994 "Can we export our diversity approach?" *Cultural Diversity at Work* (Vol. 6, No. 3). 1½ pgs. With co-author Willa Hallowell.
- 1994 *Final Report of the DIAD Project*, a 77-page research report and 11-page executive summary prepared for AT&T. [DIAD = Diversity International And Domestic] With co-author Willa Hallowell. Findings excerpted in *The Wall Street Journal*, 19 January 1994, B1. See 2008, *Globalizing Diversity*.
- 1994 "On Trade & Culture" [about repatriation]. *Trade & Culture* (Sept-Oct). 2 pgs. With co-author Willa Hallowell.
- 1994 Eight-article series: "Global Patterns: Culture's Influence on Managerial Behavior." *Worldwide Business Practices Report* (January through September; topics below). 1 pg each. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
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| — "Hierarchical versus Egalitarian Relationship Patterns" (January) | — "The Mysterious Concept of 'Face'" (February)       |
| — "Interpreting Time Worldwide" (March)                             | — "Deciding Whom to Hire, Promote, and Trust" (April) |
| — "Deciding Whom to Hire, Promote, and Trust, Part II" (May)        | — "To What Extent Can Feelings Be Expressed" (June)   |
| — "Individualist vs. Collectivist Values" (August)                  | — "The American Way...At Home and Abroad" (September) |
- 1995 "On Trade & Culture" [about individualism and collectivism in global business]. *Trade & Culture* (Jan-Feb). 1½ pgs. With co-author Willa Hallowell.
- 1995 "Can Diversity Initiatives Be Exported?" *HRMagazine* (March). 1½ pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovewell.com/knowledge-center/globalization-of-u-s-diversity/)
- 1995 Three-part article: "Diversity in Business: What it is. Why it's useful. How it works." *Mosaics* [Society for Human Resource Mgmt] (May, July, & September). 2-3 pgs each. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovewell.com/knowledge-center/globalization-of-u-s-diversity/)
- 1995 "Culture Shock: Part of Everyone's Relocation" [on the *physiological* stress of relocating]. GROVEWELL. 1½ pg. Included in GROVEWELL cross-cultural coaching manuals. August 2014, published by [Worldofexpats.com/blogs/what-culture-shock](http://Worldofexpats.com/blogs/what-culture-shock). Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/) Also available at [ResearchGate.net](http://ResearchGate.net) under the title "Culture Shock: Physiological as well as Psychological."

- 1996 Two-part article: "Does Diversity Travel Well? It Depends...." *Mosaics* [Society for Human Resource Management] (May & July). 2 pgs each. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1996 "Cost-Effective Expatriate Training: New Perspectives." *International Insight* [Runzheimer] (Summer). 3 pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1996 "Who Is Responsible for Whom? A Comparison Between American and Japanese Values." GROVEWELL. 1 pg. Included at [Grovetwell.com/knowledge-center/intercultural-consulting/](http://Grovetwell.com/knowledge-center/intercultural-consulting/) Also available at ResearchGate.net under the title "The Fundamental Difference in Cultural Values between the U.S. and Japan."
- 1996 "Preparing for the Return Home." *Experiential Activities for Intercultural Learning, Vol. 1*, by H. Ned Seelye. Intercultural Press. [Summary of the entire 229-page containing volume ERIC ED452576]
- 1997 "The Trailing Family: An Overlooked Key to a Successful Relocation." *Benefits & Compensation Solutions* [cover story] (February). 3½ pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1997 "The Dark Side of Repatriation." *Benefits & Compensation Solutions* (May). 3 pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1997 "Female Assignees: Lessons Learned." *Runzheimer Reports on Relocation* (October). 4 pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1997 "Guidelines for Women Expatriates." *Benefits & Compensation Solutions* (November). 3 pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/)
- 1998 "Cross-Cultural 'Specialized Knowledge'" [interculturalism as a "specialized knowledge" profession]. An attestation presented to the U.S. Immigration & Naturalization Service. GROVEWELL. 9½ pgs. Included at [Grovetwell.com/knowledge-center/intercultural-consulting/](http://Grovetwell.com/knowledge-center/intercultural-consulting/)
- 1998 "Asian Assignees with American Co-Workers: Predictable Problems, Potential Solutions." *International HR Journal* (Fall). 6 pgs. With co-authors Reiko Makiuchi & Willa Hallowell. Included at [Grovetwell.com/knowledge-center/expatriate-best-practices/](http://Grovetwell.com/knowledge-center/expatriate-best-practices/) Also available at ResearchGate.net.
- 1998 "Diversity in Corporate America: An Explanation" [for businesspeople from abroad]. GROVEWELL. 2 pgs. With co-author Willa Hallowell. Included at [Grovetwell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovetwell.com/knowledge-center/globalization-of-u-s-diversity/)

- 1998 "The Ideal Expatriate." *Benefits & Compensation Solutions* (May). 3 pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 1998 "Spinning Your Wheels? Successful Global Teams Know How to Gain Traction." *HRMagazine Focus* (April). 2½ pgs. Included at [Grovewell.com/knowledge-center/genuinely-global-leadership/](http://Grovewell.com/knowledge-center/genuinely-global-leadership/)
- 1999 "A Parallel WBS for International Projects." *Project Management Network* (March). 5 pgs. With co-authors Cynthia J. Smith & Willa Hallowell. Republished in *Projects & Profits* (ICFAI Press, Hyderabad), May 2002. Also republished in *Project Management: Book of Readings* (Icfaian Center for Management Research, India), 2002. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 1999 "Project Management Across Borders: Leveraging Human Resources Strategically." *International HR Journal* (Spring). 5 pgs. With co-authors Al Gossie & Willa Hallowell. Republished in *Projects & Profits* (ICFAI Press, Hyderabad), Dec. 2001. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 1999 "Intercultural Services: Up-to-Date at Age 40." *USA & Europe in Business 2000*, the yearbook of the European Council of American Chambers of Commerce (ECACC), London (September). 1½ pgs. With co-author Willa Hallowell.
- 1999 "Easing Overseas Workers Into the U.S. Business Environment." *HR Focus* [American Mgmt. Assn] (October). 1 pg.
- 1999 "Expats from Abroad in the U.S.A.: Six Steps to Effective Integration." *International Insight* [Runzheimer] (Winter). 6 pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/)
- 2000 Book review, *Intercultural Services: A Worldwide Buyer's Guide and Sourcebook*, by G. Wederspahn. [Trainingzone.co.uk](http://Trainingzone.co.uk). 3 pgs.
- 2000 *International Parenting: A Self-Study Guide for Parents of Internationally Mobile Children*. GROVEWELL; revised 2014 and retitled *Global Parenting*. 20 pgs. Based on insights of Yuri Marder. With co-author Willa Hallowell. Obtain by purchase by contacting [cornelius@grovewell.com](mailto:cornelius@grovewell.com).
- 2001 "The Eighth Key Practice for M&A Success." *M&A Review* [e-magazine of Computasoft Research] (July). 3 pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/genuinely-global-leadership/](http://Grovewell.com/knowledge-center/genuinely-global-leadership/) Also available at [ResearchGate.net](http://ResearchGate.net) under the title "Cultural Integration: The Eighth Key..."
- 2001 "An Assessment of Assessment Instruments for Expat Candidate Selection." GROVEWELL. 3 pgs. Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/) Also available at [ResearchGate.net](http://ResearchGate.net).
- 2001 ***The Randömia Balloon Factory: A Simulation about Working Across the Cultural Divide***. Intercultural Press. 136 pgs. With co-author Willa Hallowell. [No longer available from Intercultural Press; obtain *Revised Version* (2014) from GROVEWELL by purchase. Details at [Grovewell.com/Randomia/](http://Grovewell.com/Randomia/)]

- 2001 Two-article series in *Velocity: Focus Europe* [Strategic Account Management Association]. With co-authors Kathy Molloy & Willa Hallowell.  
 — “E-mail Makes *Everything* More Efficient...Unfortunately!” 3 pgs. (2<sup>nd</sup> quarter), and...  
 — “Protocols Make E-Mail More Effective...Fortunately!” 4 pgs. (3<sup>rd</sup> quarter). Both included at [Grovewell.com/knowledge-center/genuinely-global-leadership/](http://Grovewell.com/knowledge-center/genuinely-global-leadership/)
- 2001 “Building Global Business Relationships: The Roles of Social Capital, Emotional Competence, and Intercultural Communication Skill.” GROVEWELL. 4 pgs. Included at [Grovewell.com/knowledge-center/genuinely-global-leadership/](http://Grovewell.com/knowledge-center/genuinely-global-leadership/) Also available at ResearchGate.net.
- 2002 “The Seven Balancing Acts of Professional Behavior in the USA: A Cultural Values Perspective.” *Velocity: Focus Europe* [Strategic Account Mgmt Assn] (3<sup>rd</sup> quarter). 6 pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/insights-into-u-s-culture/](http://Grovewell.com/knowledge-center/insights-into-u-s-culture/) Also available at ResearchGate.net.
- 2002 “Intercultural Performance Coaching.” GROVEWELL. 3 pgs. With lead co-author Willa Hallowell.
- 2002 “On the Design and Delivery of Intercultural Training (Properly Understood).” GROVEWELL. 13 pgs. With co-author Willa Hallowell. [GROVEWELL’s statement of its best-practice standard: performance-oriented training through behavior modification.] Included at [Grovewell.com/knowledge-center/expatriate-best-practices/](http://Grovewell.com/knowledge-center/expatriate-best-practices/) Also available at ResearchGate.net.
- 2002 “What Is Intercultural Consulting?” GROVEWELL. 4 pgs. With co-author Willa Hallowell. Included at [Grovewell.com/knowledge-center/intercultural-consulting/](http://Grovewell.com/knowledge-center/intercultural-consulting/) Also available at ResearchGate.net.
- 2002 “Survey on Intercultural Relocation Adaptability,” or SIRA. GROVEWELL & R.S. Mansfield Associates. [Inexpensive, on-line, 360° self-assessment & self-development instruments. Intended for use with candidates for expatriation. Not a selection instrument.] With co-developer Richard S. Mansfield, Ed.D. Available through purchase from GROVEWELL; details at [Grovewell.com/expatriate-training/360o-expat-candidate-assessment/](http://Grovewell.com/expatriate-training/360o-expat-candidate-assessment/)
- 2002 “Survey on Global Leadership Readiness,” or SGLR. GROVEWELL & R.S. Mansfield Associates. [Inexpensive, on-line, 360° self-assessment & self-development instrument. Intended for use with leaders newly facing global/intercultural responsibilities.] With co-developer Richard S. Mansfield, Ed.D. Available through purchase from GROVEWELL; details at [Grovewell.com/global-solutions/360o-global-leader-assessment/](http://Grovewell.com/global-solutions/360o-global-leader-assessment/)
- 2003 “What Is ‘Global Leadership Coaching?’” GROVEWELL. 3 pgs. With lead co-authors Willa Hallowell & Kathy Molloy. [GROVEWELL’s statement of its best-practice standard: “culturally calibrated,” *genuinely* global coaching.] Included at [Grovewell.com/knowledge-center/global-leadership-coaching/](http://Grovewell.com/knowledge-center/global-leadership-coaching/) Also available at ResearchGate.net.
- 2003 “How People from Different Cultures *Expect* to Learn.” GROVEWELL. 3 pgs. Included at [Grovewell.com/knowledge-center/insights-into-u-s-culture/](http://Grovewell.com/knowledge-center/insights-into-u-s-culture/) Also available at ResearchGate.net.
- 2003 “Worldwide Presentation Quiz.” GROVEWELL. [An interactive quiz re training & instructional styles] [Grovewell.com/wp-content/uploads/worldclass-quiz.html](http://Grovewell.com/wp-content/uploads/worldclass-quiz.html)



- 2005 Three articles exploring the findings of the GLOBE research project. GROVEWELL. [GLOBE = Global Leadership and Organizational Behavior Effectiveness, an 11-year, 62-nation effort directed out of Wharton Business School]. All three are included at [Grovewell.com/knowledge-center/globe-leadership-research/](http://Grovewell.com/knowledge-center/globe-leadership-research/)
- “Introduction to the GLOBE Research Project on Leadership Worldwide.” 7 pgs. Reprinted in 2013 by the International Baccalaureate Organization.
  - “Leadership Style Variations Across Cultures: Overview of GLOBE Research Findings.” 8 pgs.
  - “Worldwide Differences in Business Values and Practices: Overview of GLOBE Research Findings.” 9 pgs.
- 2006 “Understanding the Two Instructional Style Prototypes: Pathways to Success in Internationally Diverse Classrooms.” *International Communication Competencies in Higher Edn & Mgmt.* Marshall Cavendish Academic. 38 pgs. [Grovewell.com/wp-content/uploads/pub-instructional-styles.pdf](http://Grovewell.com/wp-content/uploads/pub-instructional-styles.pdf). Also available at [ResearchGate.net](http://ResearchGate.net).
- 2007 “Diversity, Intercultural Services, and Globalization: Rethinking Roles, Goals, and Strategic Opportunities.” GROVEWELL. 15 pgs. With co-authors Kathy Molloy, Shannon Murphy Robinson, & Willa Hallowell. Included at [Grovewell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovewell.com/knowledge-center/globalization-of-u-s-diversity/)
- 2007 “Gaining a Critical Edge in Mastering Globalization.” *Leadership in Action* [Center for Creative Leadership] (Vol. 27, No. 2). 4 pgs. With co-authors Kathy Molloy, Shannon Murphy Robinson, & Willa Hallowell. Included at [Grovewell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovewell.com/knowledge-center/globalization-of-u-s-diversity/) Also available at [ResearchGate.net](http://ResearchGate.net).
- 2007 Three articles summarizing the findings of the GLOBE research. GROVEWELL. [GLOBE = Global Leadership and Organizational Behavior Effectiveness, an 11-year, 62-nation effort directed out of Wharton Business School]. Two are included at [Grovewell.com/knowledge-center/globe-leadership-research/](http://Grovewell.com/knowledge-center/globe-leadership-research/)
- “The GLOBE Research Project: A 1000-Word Précis.” 2 pgs.
  - “Nine Highlights from the GLOBE Project’s Findings.” 1 pg.
  - “Business Leader Attribute Quiz.” [A web-based 12-item interactive quiz based on the GLOBE research]. No longer available.
- 2008 “Globalizing Diversity: The Two Dilemmas Facing Global Corporations.” GROVEWELL. 13 pgs. With co-author Willa Hallowell. [Formally copyrighted: TXu 1-677-238] Included at [Grovewell.com/knowledge-center/globalization-of-u-s-diversity/](http://Grovewell.com/knowledge-center/globalization-of-u-s-diversity/) Also available at [ResearchGate.net](http://ResearchGate.net).
- 2010 *Encountering the Chinese: A Modern Country, An Ancient Culture, 3<sup>rd</sup> Ed.* Intercultural Press. 191 pgs. With co-authors Hu Wenzhong & Zhuang Enping. 1<sup>st</sup> Ed’n (1991) and 2<sup>nd</sup> Ed’n (1999) with lead co-author Hu Wenzhong only. [Now published by Hachette Book Group.]
- Chapter 9: “The Concept of ‘Face’ in Chinese-American Interaction” is available at [ResearchGate.net](http://ResearchGate.net).
- 2013 “The Learning Gap.” Posted on [Childup.com/blog/childup-bestof-ancient-assumptions-a-hidden-hurdle-to-improved-classroom-outcomes/](http://Childup.com/blog/childup-bestof-ancient-assumptions-a-hidden-hurdle-to-improved-classroom-outcomes/) Simultaneously posted on e-newsletters or blogs of Best of Parenting News, Child Brain Development, Early Learning, Parenting & Education, and School & Teaching.

- 2013 *The Aptitude Myth: How an Ancient Belief Came to Undermine Children's Learning Today*. Rowman & Littlefield. 189 pgs. TheAptitudeMyth.info.
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